

1st September 2018

Michal Kosinski, Ph.D.

www.michalkosinski.com

Curriculum Vitae

655 Knight Way
Stanford, CA94305

ACADEMIC POSITIONS

Assistant Professor <i>Graduate School of Business, Stanford University</i>	2015 – now
Postdoctoral Scholar <i>Computer Science Department, Stanford University</i>	2014 – 2015
Postdoctoral Scholar & Deputy Director <i>The Psychometrics Centre, University of Cambridge</i>	2014
Research Associate <i>Machine Learning Group, Microsoft Research Cambridge</i>	2011 – 2014
Visiting Lecturer <i>Department of Mathematics, University of Namur</i>	2012 – 2013

EDUCATION

<i>Doctor of Philosophy, Psychology</i> University of Cambridge	2014
<i>Master of Philosophy (Distinction), Psychology (psychometrics)</i> University of Cambridge	2009
<i>Master of Science (Distinction), Social Psychology (consumer behavior)</i> Warsaw School of Social Sciences	2008

AWARDS

2018	Trust Faculty Scholar. <i>Stanford Graduate School of Business</i>
2017	Trust Faculty Scholar. <i>Stanford Graduate School of Business</i>
2016	Rising Star. <i>Association for Psychological Science</i> .
2015	Open Innovation Award. <i>Accenture</i> . (\$25,000)
2015	14 th Paper That Most Caught the Public Imagination. <i>Altmetric</i> .

For: Youyou, W.,* Kosinski, M.,* & Stillwell, D. J. (2015). Computer-based personality judgements are more accurate than those made by humans. *Proceedings Of The National Academy Of Sciences (PNAS)*. (Youyou and

Kosinski share the first authorship.)

- 2013 3rd Paper That Most Caught the Public Imagination. *Altmetric*.
For: Kosinski, M., Stillwell, D. J., & Graepel, T. (2013). Private traits and attributes are predictable from digital records of human behavior. *Proceedings of the National Academy of Sciences (PNAS)*.
- 2013 Top 11th Paper That Most Caught the Public Imagination. *Altmetric*.
For: Schwartz, H. A., Eichstaedt, J. C., Kern, M. L., Dziurzynski, L., Ramones, S. M., Kosinski, M... Ungar, L. H. (2013). Personality, Gender, and Age in the Language of Social Media: The Open-Vocabulary Approach. *PLoS ONE*.
- 2013 Top 50 Most Influential People in Big Data. *IBM and DataIQ*.

JOURNAL PUBLICATIONS (69)

Google Scholar: 5991 citations, h-index: 33

Selected most representative publications

- Wang, Y. & **Kosinski, M.** (2018) Deep neural networks are more accurate than humans at detecting sexual orientation from facial images. *Journal of Personality and Social Psychology*. (**Wang and Kosinski share the first authorship.**)
- Matz, S. C., **Kosinski, M.**, Nave, G., & Stillwell, D.J. (2017) Psychological targeting as an effective approach to digital mass persuasion. *Proceedings of the National Academy of Sciences (PNAS)*.
- Kosinski, M.** (2017) Facial Width-to-Height Ratio Does Not Predict Self-Reported Behavioral Tendencies. *Psychological Science*.
- Youyou, W., Schwartz, A., Stillwell, D. J., & **Kosinski, M.** (2017). Birds of a feather do flock together: behavior-based personality assessment method reveals personality similarity among couples and friends. *Psychological Science*. (**Kosinski is the senior author.**)
- Kosinski, M.**, Behrend, T. (2017) Big data in the behavioural sciences. *Current Opinion in Behavioral Sciences*.
- Kosinski, M.**, Wang, Y., Lakkaraju, H., & Leskovec, J. (2016) Mining Big Data to Extract Patterns and Predict Real-Life Outcomes. *Psychological Methods*.
- Kosinski, M.**, Matz, S., Gosling, S. D., Popov, V., & Stillwell, D. J. (2016). Facebook as a Research Tool. *Monitor on Psychology*.
- Youyou, W., **Kosinski, M.**, & Stillwell, D. J. (2015). Computer-based personality judgements are more accurate than those made by humans. *Proceedings of the National Academy of Sciences (PNAS)*, 112(4), 1036–1040. (**Youyou and Kosinski share the first authorship.**)
- Kosinski, M.**, Matz, S., Gosling, S. D., Popov, V., & Stillwell, D. J. (2015). Facebook as a Social Science Research Tool: Opportunities, Challenges, Ethical Considerations and Practical Guidelines. *American Psychologist*.
- Lambiotte, R., & **Kosinski, M.** (2015). Tracking the Digital Footprints of Personality. *Proceedings of the Institute of Electrical and Electronics Engineers (PIEEE)*.

- Kosinski, M.**, Stillwell, D. J., & Graepel, T. (2013). Private traits and attributes are predictable from digital records of human behavior. *Proceedings of the National Academy of Sciences (PNAS)*, 110(15), 5802–5805.
- Kosinski, M.**, Bachrach, Y., Kohli, P., Stillwell, D. J., & Graepel, T. (2013). Manifestations of User Personality In Website Choice And Behaviour On Online Social Networks. *Machine Learning*, 95(3), 1–24.
- Kosinski, M.**, Bachrach, Y., Graepel, T., Kasneci, G., & Van Gael, J. (2012). Crowd IQ - Aggregating Opinions to Boost Performance. In *Proceedings of the 2012 International Conference on Autonomous Agents and Multiagent Systems (AAMAS)* (pp. 535–542).
- Kosinski, M.**, Bachrach, Y., Kasneci, G., Van Gael, J., & Graepel, T. (2012). Crowd IQ: Measuring The Intelligence of Crowdsourcing Platforms. In *Proceedings of the Web Science Conference (Web-Sci)*.
- Kosinski, M.**, Kohli, P., Stillwell, D. J., Bachrach, Y., & Graepel, T. (2012). Personality and website choice. *Proceedings of The Web Science Conference (Web-Sci)*, 251–254.

Remaining publications

- Aghaee, S., Blackwell, A., **Kosinski, M.**, Stillwell, D. (2015). Personality and Intrinsic Motivational Factors in End-User Programming. *Proceedings of IEEE Symposium on Visual Languages and Human-Centric Computing (VL/HCC)*.
- Bachrach, Y., Graepel, T., Kohli, P., **Kosinski, M.**, & Stillwell, D. J. (2014). Your digital image: factors behind demographic and psychometric predictions from social network profiles. In *Proceedings of the 2014 International Conference on Autonomous Agents and Multiagent Systems (AAMAS)* (pp. 1649–1650).
- Bachrach, Y., **Kosinski, M.**, Graepel, T., Kohli, P., & Stillwell, D. J. (2012). Personality and patterns of Facebook usage. In *Proceedings of the 3rd Annual ACM Web Science Conference (Web-Sci)* (pp. 24–32).
- Bi, B., **Kosinski, M.**, Shokouhi, M., & Graepel, T. (2013). Inferring the Demographics of Search Users Social Data Meets Search Queries. *Proceedings of the International World-Wide Web Conference*, 131–140.
- Boyd, R. L., Wilson, S. R., Pennebaker, J. W., **Kosinski, M.**, Stillwell, D. J., & Mihalcea, R. (2015). Values in words: Using language to evaluate and understand personal values. In *Proceedings of the Media., International Conference on Weblogs and Social*.
- Cantador, I., Fernandez-Tobias, I., Bellogin, A., **Kosinski, M.**, & Stillwell, D. J. (2013). Relating Personality Types with User Preferences Multiple Entertainment Domains. In *Proceedings of the 1st Workshop on Emotions and Personality in Personalized Services (EMPIRE)*.
- Celli, F., Pianesi, F., Stillwell, D. J., & **Kosinski, M.** (2013). Workshop on Computational Personality Recognition. In *Proceedings Of AAAI International Conference on Weblogs and Social Media (ICWSM)*.
- Chen, L., Gong, T., **Kosinski, M.**, Stillwell, D. J., Davidson, R. L. (2017) Building a profile of subjective well-being for social media users. *PLOS ONE*.
- Collins, S., Sun, Y., **Kosinski, M.**, Stillwell, D. J., & Markuzon, N. (2015). Are You Satisfied with Life?: Predicting Satisfaction with Life from Facebook. In *Proceedings of 2015 International Social Computing, Behavioral Modeling and Prediction Conference*.

- Farnadi, G., Sitaraman, G., Rohani, M., **Kosinski, M.**, Stillwell, D. J., Moens, M.-F., ... De Cock, M. (2014). How are you doing? Emotions and Personality in Facebook. In *Proceedings of 22nd International Conference on User Modelling, Adaptation and Personalization (UMAP)*.
- Farnadi, G., Sitaraman, G., Sushmita, S., Celli, F., **Kosinski, M.**, ... Cock, M. De. (2015). Computational Personality Recognition in Social Media. *User Modeling and User-Adapted Interaction: The Journal of Personalization Research (UMUAI)*.
- Feldman, G., Lian H., **Kosinski, M.**, and Stillwell, D. (2016) Frankly, we do give a damn: The relationship between profanity and honesty. *Social Psychological and Personality Science*.
- Friggeri, A., Lambiotte, R., **Kosinski, M.**, & Fleury, E. (2012). Psychological Aspects of Social Communities. In *Proceedings Of The International Conference On Privacy, Security, Risk And Trust And IEEE International Conference On Social Computing* (pp. 195–202).
- Garcia, D., Drejing, K., Amato, C., **Kosinski, M.**, & Sikström, S. (2018). The Promotion of a Bright Future and the Prevention of a Dark Future: Time Anchored Incitements in News Articles and Facebook’s Status Updates. *Frontiers of Psychology*.
- Gil-Lopez, T., Shen, C., Benefield, G. A., Palomares, N. A., **Kosinski, M.**, & Stillwell, D. (2018). One size fits all: Context collapse, self-presentation strategies and language styles on Facebook. *Journal of Computer-Mediated Communication*.
- Gillan, C.M., **Kosinski, M.**, Whelan, R., Phelps, E. A., & Daw, N. D. (2016). Characterizing a psychiatric symptom dimension related to deficits in goal-directed control. *eLife*.
- Greenberg, D. M., Baron-Cohen, S., Stillwell, D. J., **Kosinski, M.**, Rentfrow, P. J. (2015). Musical Preferences are Linked to Cognitive Styles. *PLOS ONE*.
- Greenberg, D. M., **Kosinski, M.**, Stillwell, D. J., Monteiro, B. L., Levitin, D. J., & Rentfrow P. J. (2016). The Song Is You: Preferential Reactions to Musical Attribute Dimensions Reflect Personality. *Social Psychological and Personality Science*.
- He, Q., Glas, C., **Kosinski, M.**, Stillwell, D. J., & Veldkamp, B. P. (2014). Predicting self-monitoring skills using textual posts on Facebook. *Computers in Human Behavior*, 33, 69–78.
- Inkster, B., Stillwell, D., **Kosinski, M.**, & Jones, P.B. (2016). A decade into Facebook: where is psychiatry in the digital age? *The Lancet Psychiatry*.
- Liu, P., Tov, W., **Kosinski, M.**, Stillwell, D.J., Qiu, L. (2015). Do Facebook Status Updates Reflect Subjective Well-being? Valence and Time Matter. *Cyberpsychology, Behavior, and Social Networking*.
- Kern, M. L., Eichstaedt, J. C., Schwartz, H. A., Dziurzynski, L., Ungar, L. H., **Kosinski, M.**, ... Seligman, M. E. P. (2013). The Online Social Self: An Open Vocabulary Approach to Personality. *Assessment*.
- Kern, M. L., Eichstaedt, J. C., Schwartz, H. A., Park, G., Ungar, L. H., Stillwell, D. J., **Kosinski, M.**, ... Seligman, M. E. P. (2013). From “sooo excited!!!” to “so proud”: Using language to study development. *Developmental Psychology*.
- Mahalingam, V., Stillwell, D., **Kosinski, M.**, Rust, J., & Kogan, A. (2013). Who Can Wait for the Future? A Personality Perspective. *Social Psychological and Personality Science*, 5(5), 573–583.

- Mahalingam, V., Palkovic, M., **Kosinski, M.**, Stillwell, D. (2016). A computer adaptive measure of delay discounting. *Assessment*.
- Markovikj, D., Gievska, S., **Kosinski, M.**, & Stillwell, D. J. (2013). Mining Facebook data for predictive personality modelling. In *Proceedings of AAAI International Conference on Weblogs and Social Media (ICWSM)*.
- Matz, S. C., **Kosinski, M.**, Nave, G., & Stillwell, D. J. (2018). Reply to Sharp et al.: Psychological targeting produces robust effects. *Proceedings of the National Academy of Sciences of the United States of America*.
- Matz, S. C., **Kosinski, M.**, Nave, G., & Stillwell, D. J. (2018). Reply to Eckles et al.: Facebook's optimization algorithms are highly unlikely to explain the effects of psychological targeting. *Proceedings of the National Academy of Sciences*.
- Mao, M., Stillwell, D.J., **Kosinski, M.**, Good D. (2016). Age Differences in Social Media: Testing Continuity and Activity Theory among Later Middle-aged and Older Facebook Users. *Proceedings of Human-Computer Interaction Conference (CHI)*.
- Mo, F., Zhou, J., **Kosinski, M.**, & Stillwell, D. (2018). Usage patterns and social circles on Facebook among elderly people with diverse personality traits. *Educational Gerontology*.
- Nave, G., Minxha, J., Greenberg, D. M., **Kosinski, M.**, Stillwell, D., & Rentfrow, J. (2018). Musical Preferences Predict Personality: Evidence From Active Listening and Facebook Likes. *Psychological Science*.
- Park, G., Schwartz, H. A., Eichstaedt, J. C., Kern, M. L., **Kosinski, M.**, Stillwell, D. J., ... Seligman, M. E. P. (2014). Automatic personality assessment through social media language. *Journal of Personality and Social Psychology (JPSP)*.
- Park, G., Schwartz, H.A., Sap, M., Kern, M.L., Weingarten, E., Eichstaedt, J.C., Berger, J., Stillwell, D.J., **Kosinski M.**, Ungar L.H., & Seligman M.E.P. (2015). Living in the Past, Present, and Future: Measuring Temporal Orientation with Language. *Journal of Personality*.
- Quercia, D., **Kosinski, M.**, Stillwell, D. J., & Crowcroft, J. (2011). Our Twitter Profiles, Our Selves: Predicting Personality with Twitter. In *Proceedings Of The International Conference On Privacy, Security, Risk And Trust And IEEE International Conference On Social Computing* (pp. 180–185).
- Quercia, D., Las, D., Jo, C., David, P., **Kosinski, M.**, Almeida, V., & Crowcroft, J. (2012). Facebook and Privacy: The Balancing Act of Personality, Gender, and Relationship Currency. *Artificial Intelligence*, 306–313.
- Rentfrow, P. J., Goldberg, L. R., Stillwell, D. J., **Kosinski, M.**, Gosling, S. D., & Levitin, D. J. (2012). The Song Remains the Same: A Replication and Extension of the MUSIC Model. *Music Perception*, 30(2), 161–185.
- Rentfrow, P. J., Gosling, S. D., Jokela, M., Stillwell, D. J., **Kosinski, M.**, & Potter, J. (2013). Divided we stand: three psychological regions of the United States and their political, economic, social, and health correlates. *Journal of Personality and Social Psychology*, 105(6), 996–1012.
- Rife, S. C., Cate, K. L., **Kosinski, M.**, & Stillwell, D. J. (2014). Participant recruitment and data collection through Facebook: the role of personality factors. *International Journal of Social Research Methodology*.

- Rohrer, J., Egloff, B., Schmukle, S., Stillwell, D., & **Kosinski, M.** (2017) In Your Eyes Only? Discrepancies and Agreement Between Self- and Other-Reports of Personality From Age 14 to 29. *Journal of Personality and Social Psychology*.
- Sap, M., Park, G., Eichstaedt, J. C., Kern, M. L., Stillwell, D. J., **Kosinski, M.**, ... Schwartz, H. A. (2014). Developing Age and Gender Predictive Lexica over Social Media. In *Proceedings of the 2014 Conference on Empirical Methods in Natural Language Processing (EMNLP)* (pp. 1146–1151).
- Schwartz, H. A., Eichstaedt, J. C., Dziurzynski, L., Kern, M. L., Blanco, E., **Kosinski, M.**, ... Ungar, L. H. (2013). Toward Personality Insights from Language Exploration in Social Media. In *Proceedings of the AAAI Spring Symposium Series*.
- Schwartz, H. A., Eichstaedt, J. C., Kern, M. L., Dziurzynski, L., Ramones, S. M., Agrawal, M., **Kosinski, M.**... Ungar, L. H. (2013). Personality, Gender, and Age in the Language of Social Media: The Open-Vocabulary Approach. *PLoS ONE*, 8(9).
- Schwartz, H. A., Eichstaedt, J. C., Kern, M. L., Park, G., Sap, M., **Kosinski, M.**, ... Ungar, L. H. (2014). Towards Assessing Changes in Degree of Depression through Facebook. In *Proceedings of Conference of the Association for Computational Linguistics (ACL)*.
- Schwartz, H. A., Park, G., Sap, M., Eichstaedt, J. C., Kern, M. L., **Kosinski, M.**, ... Seligman, M. E. P. (2015). Extracting Human Temporal Orientation from Facebook Language. *Conference of the North American Chapter of the Association for Computational Linguistics – Human Language Technologies (NAACL)*.
- Schwartz, H. A., Sap, M., Kern, M. L., Eichstaedt, J. C., Kapelner, A., Agrawal, M., Blanco, E., Dziurzynski, L., Park, G., Stillwell, D., **Kosinski, M.**, Seligman, M.E.P., Ungar, L.H. (2016). Predicting Individual Well-Being Through the Language of Social Media. *Pacific Symposium on Biocomputing*.
- Stillwell, D. J., & **Kosinski, M.** (2012). myPersonality project: Example of successful utilization of online social networks for large-scale social research. In *Proceedings of the 1st ACM Workshop on Mobile Systems for Computational Social Science (MobiSys)*.
- Stillwell, D. J., & **Kosinski, M.** (2012). The personality of popular Facebook users. *Proceedings of the ACM 2012 Conference on Computer Supported Cooperative Work*, 955–964.
- Wang, N., **Kosinski, M.**, Stillwell, D. J., & Rust, J. (2014). Can Well-Being be Measured Using Facebook Status Updates? Validation of Facebook’s Gross National Happiness Index. *Social Indicators Research*, 115(1), 483–491.
- Wang, Y., Lakkaraju, H., **Kosinski, M.**, & Leskovec, J. (2016). Psycho-Demographic Analysis of the Facebook Rainbow Campaign. *ArXiv Preprint*.
- Wilmot, M. P., DeYoung, C. G., Stillwell, D. J., & **Kosinski, M.** (2015). Self-Monitoring and the Metraits. *Journal of Personality*.
- Wilmot, M.P., Kostal, J., Stillwell, D., & **Kosinski, M.** (2015) Using item response theory to develop measures of acquisitive and protective self-monitoring from the original Self-Monitoring Scale. *Assessment*.
- Yarden, E., Lathia, N., Mascolo, C., Rentfrow, P. J., Stillwell, D. J., **Kosinski, M.**, & McNamara, L. (2014). The Personality-aware Music Recommender. In *Proceedings Of The ACM International Conference on Web Search and Data Mining (WSDM)*.

Yaden, D., Park, G., Schwartz, A., Kern, M.L., Eichstaedt, J.C., **Kosinski, M.**, Stillwell, D.J., Ungar, L.H., Seligman, M.E.P. (2016). Women are Warmer but No Less Assertive Than Men: Gender and Language on Facebook. *PLOS ONE*.

Yaden, D., Eichstaedt, J.C., Kern, M.L., Smith, L. Bufonne, A., Stillwell, D.J., **Kosinski, M.**, Ungar, L.H., Seligman, M.E.P., Schwartz, A. (2017). 1. The Language of Religious Affiliation: Social, Emotional, and Cognitive Difference. *Social Psychological and Personality Science*.

BOOK CHAPTERS

Kosinski, M. (in press) Computational Psychology. In Baumeister R. F. & Finkel, E. J. (Eds.) *Advanced Social Psychology*. Oxford University Press, USA.

Collins, S., Sun, Y., **Kosinski, M.**, Stillwell, D., Markuzon, D. (2015). Are You Satisfied with Life?: Predicting Satisfaction with Life from Facebook. In Agarwal, N., Xu, K., Osgood N. (Eds.) *Social Computing, Behavioral-Cultural Modeling, and Prediction*. Springer International Publishing.

Matz, S., Chan, F., Kosinski, M. (2016). Models of Personality. In M. Tkalčič (Ed.), *Emotions and Personality in Personalized Systems*.

Han, K. T., & **Kosinski, M.** (2013). Software Tools for Multistage Testing Simulations. In D. Yan, C. Lewis, & A. von Davier (Eds.), *Multistage Testing*. Princeton, NY: Educational Testing Services (ETS).

THESES

Kosinski, M. (2014). *Measurement and prediction of individual and group differences in the digital environment*. Department of Psychology, University of Cambridge.

Kosinski, M. (2009). *Comparison of the accuracy of traditional and polynomial Item Response Theory models in personality assessment*. University of Cambridge.

Kosinski, M. (2008). *The psychological effect of the Buy-It-Now price on the auction outcome*. Warsaw School of Social Sciences.

SELECTED KEYNOTES

2018 Predicting personality from human face
European Conference on Personality, Zadar

2018 The End of Privacy
Institute of Applied Psychology, Zurich

2018 The End of Privacy
Chatham House, London

2018 Social influence on social media
Interdisciplinary Perspectives on Social Influence Conference, Warsaw

2017 Predicting psycho-demographic traits from digital footprints
Psychology of Technology Conference, Berkeley

- 2017 Predicting psycho-demographic traits from digital footprints
Media Psychology Division Conference, Landau
- 2017 Was wir liken, zeigt wer wir sind,
Online Marketing Conference, Berne University
- 2017 Getting Ahead of the Competition: factors for success in the 21st century
Saint Petersburg International Economic Forum
- 2017 Big Data, Artificial Intelligence, and the Future of Democracy
Senate of the Mexican Republic
- 2017 Big Data Gets Political
Computer History Museum, Mountain View
- 2017 The End of Privacy
Norwegian Research Council, Oslo
- 2017 The End of Privacy
Global Media Forum, Bonn
- 2016 Predicting Personality from Digital Footprints
Australian Conference on Personality and Individual Differences, Melbourne
- 2016 Mining Big Data to Link Facial Features and Personality
Annual Meeting of the Society for Personality and Social Psychology, San Diego
- 2016 The Future of Computerized Adaptive Testing should be Open Source
International Association for Computer Adaptive Testing Conference, Cambridge
- 2013 Privacy in the digital environment
European Parliament, Brussels

SELECTED INVITED SEMINARS

- 2018 Democracy in the era of big data
Swiss Economic Forum, Interlaken
- 2018 Big Data Assessment: measuring psychological traits using digital footprints
Psychology Department, University of Kent, Canterbury
- 2018 Democracy in the era of big data
Royal Institution, London
- 2018 Big Data Assessment: measuring psychological traits using digital footprints
Statistics Department, UC Davis
- 2018 BEDR Workshop: The End of Privacy
Cornell University, Ithaca
- 2018 Computational Psychometrics
Electrical Engineering Department, Stanford University
- 2018 Predicting psycho-demographic traits from digital footprints
Communication Department, UCLA
- 2017 DNNs can detect sexual orientation from facial images
AI Group meeting, Stanford

- 2017 Fireside Chat: Society and AI
Google LaunchPad, San Francisco
- 2017 The End of Privacy
University of Social Sciences and Humanities, Warsaw
- 2017 The End of Privacy
Institute of Psychology, Polish Academy of Sciences, Warsaw
- 2017 The End of Privacy
Physics Department, University of Warsaw
- 2017 The End of Privacy
Center for Social and Economic Behavior, University of Cologne
- 2017 Computational Psychology
Psychology Department, University of Munster
- 2017 The End of Privacy
Sociology Department, UC Berkeley
- 2017 Computational Psychology
Cognitive Science Colloquium, Indiana University
- 2017 The End of Privacy
Universität der Künste, Berlin
- 2017 Predicting psychological traits from social network data
German Institute for International and Security Affairs, Berlin
- 2017 Schafft Digitalisierung eine eigene Dynamik in der Meinungsbildung?
German Academy of Sciences (Leopoldina), Berlin
- 2017 Predicting psychological traits from digital footprints
St. Gallen Symposium
- 2017 The future of human-AI interactions
St. Gallen Symposium
- 2017 Predicting Personality from Digital Footprints
University of Pennsylvania, Wharton School of Business
- 2017 Predicting Personality from Digital Footprints
Frontiers in Science Seminar Series, Florida Atlantic University
- 2016 Online risks for privacy: Intimate traits are predictable from digital footprints
Risk Center Workshop, ETH, Zurich
- 2016 Predicting Psychological Profiles Using Big Data
Stanford Data Science Initiative, Stanford University
- 2016 Computational Social Science
UCLA
- 2016 Predicting Personality from Digital Footprints
LinkedIn
- 2016 Predicting Personality from Digital Footprints
UC Davis

- 2016 Psychological profiles and digital footprint
Disney Research, Pittsburgh
- 2015 Big Data and Personality
Psychology Department, UC Berkeley
- 2015 Computational Social Science
Psychology Department, Lund University
- 2014 Revolution in psychometrics: neuroscience and digital footprints of behavior
Ministry of Defence, Singapore
- 2014 Item Response Theory, Computerized Adaptive Testing, and On-line Testing
Wakayama University, Japan
- 2013 Market segmentation, Psychology, and Big Data
Haas Business School, Berkeley
- 2012 Psychometrics of Tomorrow: Predicting Personality in the Cyber Space
Universidade Sao Francisco, Campinas, Brazil
- 2012 The Future of Psychometrics
University of Post and Telecommunication, Beijing, China
- 2012 Predicting Personality Based on Digital Footprint,
Microsoft Research Cambridge, UK
- 2012 Measuring the Performance of the Crowd
Malaysian National R&D Centre in ICT, Kuala Lumpur

ACADEMIC CONFERENCE PRESENTATIONS

- Kosinski, M.** & Wu, Y. (2018). Birds of Feather flock together. In *Annual Meeting of the Society for Personality and Social Psychology (SPSP), Atlanta*.
- Kosinski, M.** (2018). Predicting psycho-demographic traits from digital footprints. In *Annual Meeting of the Society for Personality and Social Psychology (SPSP), Atlanta*.
- Kosinski, M.**, Smillie, L. D., Gosling, S. D., Damian, R. I., Kern, M. L. & Tackett, J. L. (2018). Invited Panel Session: Facing the Future of Personality Psychology. In *International Society for the Study of Individual Differences (ISSID), Warsaw*
- Kosinski, M.** (2017). Improving Student Recruitment and Career Planning. In *Conference on Educational Data Mining and Applications, Beijing*
- Kosinski, M.** (2017). Improving Student Recruitment and Career Planning. In *Conference on Educational Data Mining and Applications, Beijing*.
- Kosinski, M.** (2017). Predicting General Intelligence From Digital Footprints. In *Society for Industrial and Organizational Psychology (SIOP), Orlando*.
- Kosinski, M.** (2017). Automated Image Analysis: The Next Frontier in Psychological Research? In *Annual Meeting of the Society for Personality and Social Psychology (SPSP), San Antonio*.
- Kosinski, M.** (2017). Machine Learning and Automated Text Analysis. In *Annual Meeting of the Society for Personality and Social Psychology (SPSP), San Antonio*.
- Kosinski, M.** (2016). Predicting Personality with Big Data. In *European Conference on Personality (ECP), Timisoara, Romania*.

- Kosinski, M.** (2016). Recruiting Participants on Social Media and Crowdsourcing Platforms. In *West Coast Experiments Conference (WCEC)*, Stanford.
- Kosinski, M.** (2016). Introduction to Psychology for Computer Scientists. In *International Conference on Web and Social Media (ICWSM)*, Cologne.
- Kosinski, M.** (2016). The end of self-report is nigh. In *2nd World Conference on Personality*, Buzios.
- Kosinski, M.** (2016). New Methods (Pre-conference). In *Annual Meeting of the Society for Personality and Social Psychology (SPSP)*, San Diego.
- Kosinski, M.** (2016). Studying social behavior and misbehavior: New methods for naturalistic observation. In *Annual Meeting of the Society for Personality and Social Psychology (SPSP)*, San Diego.
- Kosinski, M. & Matz, S.** (2016). Predicting psychological traits from Big Data: applications in marketing. In *Digital Marketing Conference*, Stanford University
- Kosinski, M.** (2015). Digital Exposure: Predicting Private Traits Using Digital Footprints. In *Academy of Management (AOM)*, Vancouver.
- Kosinski, M.** (2015). Crowd IQ: Optimizing the quality of crowdsourced solutions using data analytics. In *Academy of Management (AOM)*, Vancouver.
- Kosinski, M.** (2015). Big Data Assessment - Measuring Psychological Traits Using Digital Footprints. In: *European Association of Test Publishers Conference (EATP)*, Dublin.
- Kosinski, M.** (2015). Innovative Approaches to Talent Identification: Bridging Science and Practice. In *The 30th Annual Conference of the Society for Industrial and Organizational Psychology (SIOP)*.
- Kosinski, M.** (2015). Facebook as a Social Science Research Tool: Ethical Considerations. In *Eastern Psychological Association Conference (EPA)*.
- Kosinski, M.** (2015). Predicting Psycho-Demographic Profiles From Big Social Data. In *Annual Meeting of the Society for Personality and Social Psychology (SPSP)*.
- Kosinski, M.** (2015). Profiling employees using digital footprint. In *The 30th Annual Conference of the Society for Industrial and Organizational Psychology (SIOP)*.
- Kosinski, M., Wu, Y., & Stillwell, D. J.** (2015). Computer-Based Personality Judgements are More Accurate Than Those of Friends, Spouses, or Family. In *Annual Meeting of the Society for Personality and Social Psychology (SPSP)*.
- Kosinski, M.** (2014). Prediction of personal attributes from digital records. In *1st International Conference on Big Data in Psychological Sciences and Related Disciplines (Tokyo, Japan)*.
- Kosinski, M.** (2014). What is so Big about Big Data? In *Division of Occupational Psychology Conference (Brighton, UK)*.
- Kosinski, M.** (2013). Applying Item Response Theory to measure and optimize the crowd performance. In *3rd Brazilian Congress of Item Response Theory (Belem, Brazil)*.
- Kosinski, M.** (2013). Developing and delivering CAT using open-source software. In *International Meeting of the Psychometric Society (IMPS)*.
- Kosinski, M.** (2013). Open Source in Computerized Adaptive Testing. In *3rd Brazilian Congress of Item Response Theory (Belem, Brazil)*.

- Kosinski, M.** (2013). The great migration of the digital age: How do we adjust to the new environment? In *Annual Meeting of Norwegian Institute for Active Psychotherapy (Oslo, Norway)*.
- Kosinski, M.** (2012). Are we being sold online? In *Cambridge Festival of Ideas (Cambridge, UK)*.
- Kosinski, M.** (2012). Developing an Adaptive Test with Concerto - an Open-source Adaptive Testing Platform. In *International Association for Computerized and Adaptive Testing Conference (IACAT)*.
- Kosinski, M.,** Stillwell, D. J., & Graepel, T. (2012). Exposed in the Cyber Space. In *Cambridge Festival of Ideas (Cambridge, UK)*.
- Kosinski, M.** (2012). New Frontiers in Psychometrics. In *The Psychometrics Forum (London, UK)*.
- Kosinski, M.** (2012). Open Source in Computerized Adaptive Testing. In *European Association of Test Publishers Conference (EATP), Berlin*.
- Kosinski, M.,** & Rust, J. (2012). The Development of Concerto v2.0: An Open Source Online Adaptive Testing Platform. In *International Association for Computerized and Adaptive Testing Conference (IACAT)*.
- Kosinski, M.,** & Rust, J. (2011). The Development of Concerto v1.0: An Open Source Online Adaptive Testing Platform. In *International Meeting of the Psychometric Society (IMPS)*.

SERVICE

- 2018 Editor: European Journal of Personality
- 2018 Organizer: 3rd Conference on Psychology of Technology, Stanford
- 2018 Committee Member on the PhD defence of:
1. Takuya Sawaoka (Psychology)
 2. Poruz Khambatta (GSB)
 3. Joshua Morris (GSB)
 4. Amir Abbas Sadeghian (Computer Science)
- 2017 Guest Editor: Current Opinion in Behavioural Sciences
- 2017 Review Committee: APA Technology, Mind, and Society
- 2016 Steering Committee: Stanford Center for Computational Social Science
- 2015 Programme Committee: 3rd Workshop on Emotions and Personality in Personalized Services
- 2015 Programme Committee: ACM SIGKDD Conference on Knowledge Discovery and Data Mining
- 2014 Programme Committee: 1st ACL Workshop on Computational Linguistics and Clinical Psychology

- 2014 Programme Committee: 2nd ACMM Workshop on Computational Personality Recognition
- 2013 Programme Committee: 7th AAI International Conference On Weblogs And Social Media
- 2013 Programme Committee: 1st Workshop on Emotions and Personality in Personalized Services (EMPIRE) in 21st International Conference on User Modelling Adaptation, and Personalization

AD-HOC REVIEWER

- Proceedings of National Academy of Sciences (PNAS)
- Psychological Science
- Journal of Personality and Social Psychology (JPSP)
- Perspectives on Psychological Science
- Evolutionary Psychology
- Emotion
- Psychological Methods
- Current Directions in Psychological Science
- Journal of Research in Personality
- Personality and Social Psychology Bulletin (PSPB)
- Knowledge Discovery and Data Mining Conference (KDD)
- Computers in Human Behavior
- Communications of the ACM
- PLoS ONE
- Aggressive Behavior
- British Journal of Mathematical and Statistical Psychology (BJMSP)
- Scientific Reports by Nature
- Journal of Homosexuality
- Transactions on Affective Computing
- BMC Research Notes
- User Modelling and User-Adapted Interaction: The Journal of Personalization Research
- Templeton Foundation
- Thiel Foundation